

# WHO'S Who

IN COMMERCIAL  
REAL ESTATE

## Long Island Business NEWS

### **David G. Hunt, MCR, CCIM, SIOR** Hunt Corporate Services



David G. Hunt, MCR, CCIM, SIOR is president of Hunt Corporate Services, Inc. in Syosset. He has 33 years experience in the rental, sale and appraisal of industrial and commercial real estate on Long Island. The firm celebrates its 25th anniversary this year with annual sales exceeding \$25 million. Both the firm, and Mr. Hunt individually, have been named as a Top 20 Power Broker by The CoStar Group and Real Estate Forum Magazine.

Unlike traditional brokerage agencies, Hunt Corporate Services only represents their clients exclusively, by contract. The full range of services of an in-house corporate real estate department are provided for each client, including the acquisition and disposition of real estate, lease administration, financial analysis and consulting.

Hunt sees the trend of development on Long Island moving toward a higher standard of appearance and services. "We currently represent a portfolio in excess of 600,000 square feet," noted Hunt, "mostly located in Nassau and western Suffolk counties. Each building in this portfolio represents the redevelopment of an old, tired 40 or 50 year old building into a modern

high-technology center with an attractive façade, new landscaping, and interiors to suit the need of each tenant." This is the development trend on Long Island, Hunt said. "The market is moving toward less clutter, more utility, better parking, and higher technology tenants."

There is a high demand for this product today, Hunt said. "We are currently 100% leased in this portfolio, and we are actively looking to acquire additional buildings for re-development." There is a ready market for attractive buildings, with the demand far outstripping the supply today, he added.

Hunt received his bachelor's degree from Georgia Tech. He also holds the Master of Corporate Real Estate designation from Corenet International, the Certified Commercial Investment Member designation from CCIM Institute, and the SIOR designation from the Society of Industrial and Office Realtors. He is one of only three brokers on Long Island to hold all three prestigious designations. He is also a graduate of the Columbia Society of Real Estate Appraisers, and has been a guest lecturer for the CW Post Real Estate Institute.